



Half Year Results to 31
December 2001

Michael Hill International

Highlights

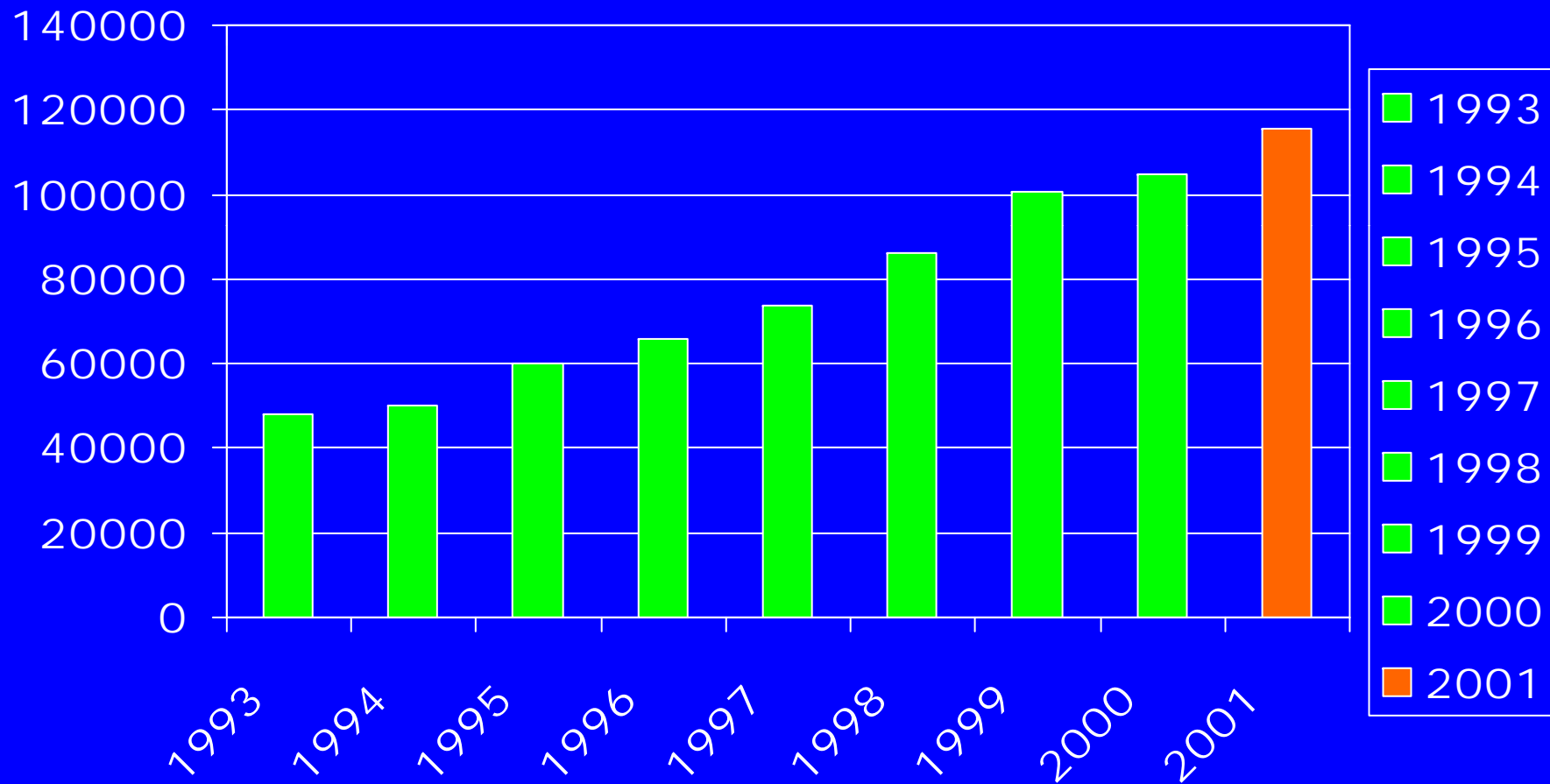
	NZ \$000's		
	<u>2000</u>	<u>2001</u>	<u>%</u>
Group Revenue	104,788	115,697	+ 10.4
Group Profit	7,745	8,712	+ 12.5
Earnings per share	20.1 c	22.5	+ 12.5
No. of Stores 31 Dec			
Australia	71	78	
New Zealand	<u>40</u>	<u>43</u>	
Total Stores	111	121	



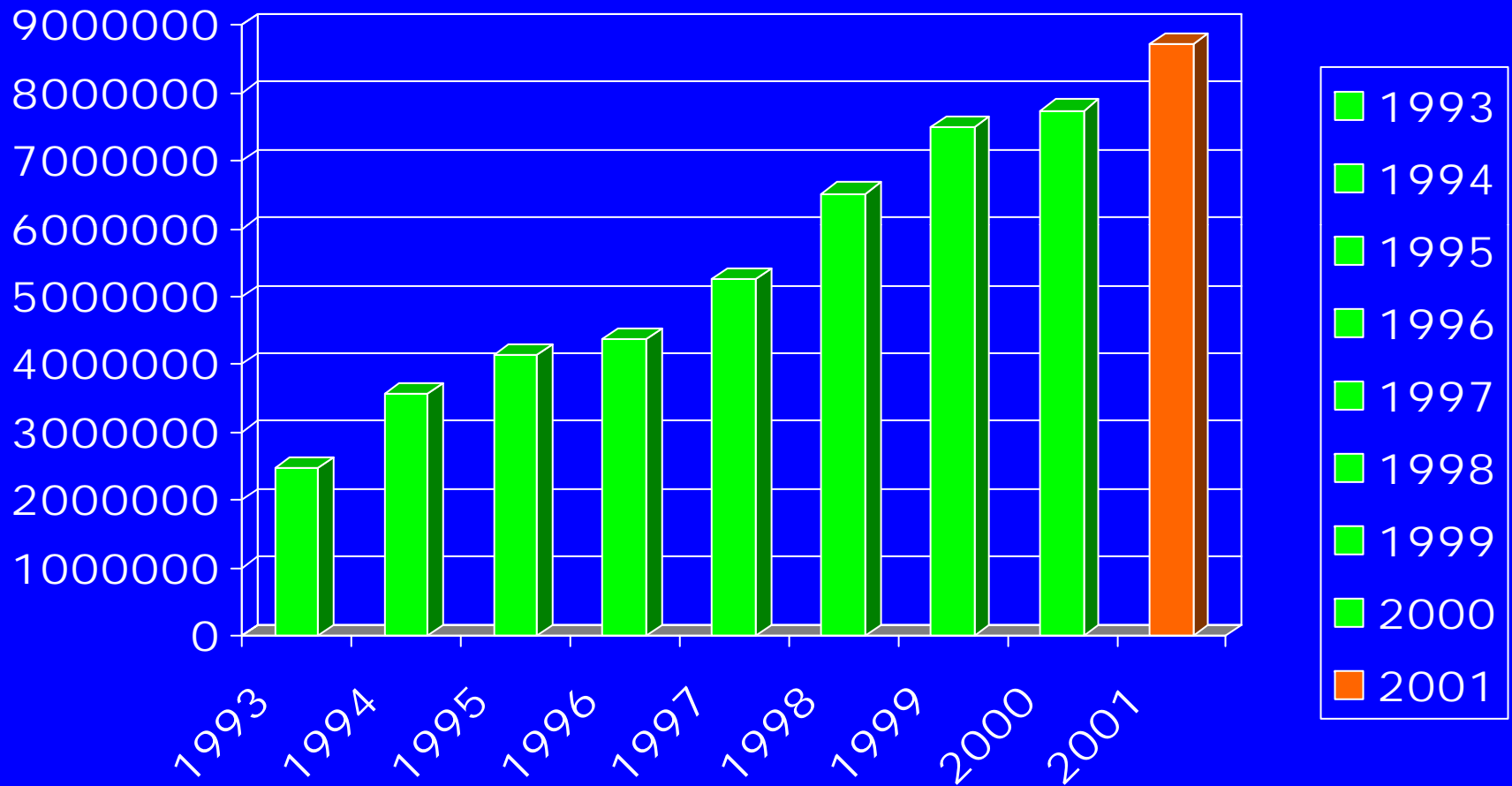
More Highlights

- * Same Store Sales up 9.7% in New Zealand for the 6 months
- * Same Store Sales up 3.8% in Australia for the 6 months
- * 4 New Stores opened in Australia
- * 2 New Stores opened in New Zealand

Group Revenue NZ 000's to 31 December



Net Profit after tax to 31 December



Divisional Results in NZ \$000's

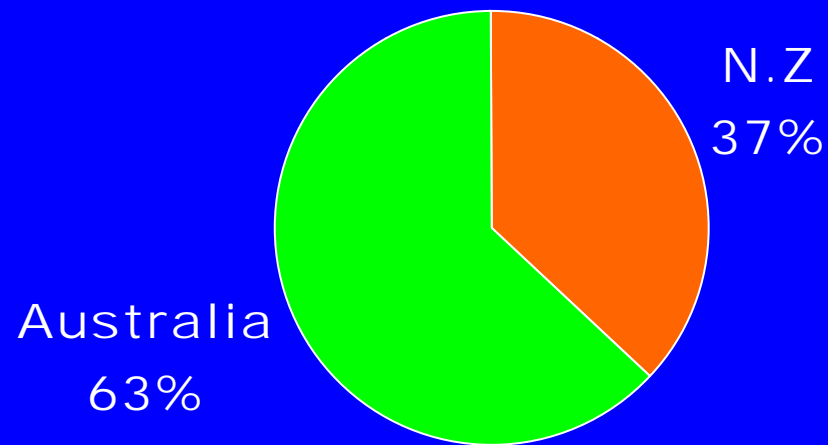
Australia

	<u>2000</u>	<u>2001</u>	<u>% Inc</u>
Revenue	67,331	73,076	8.5%
EBIT	7,920	7,111	(10.2%)
As a % of Revenue	11.8%	9.7%	

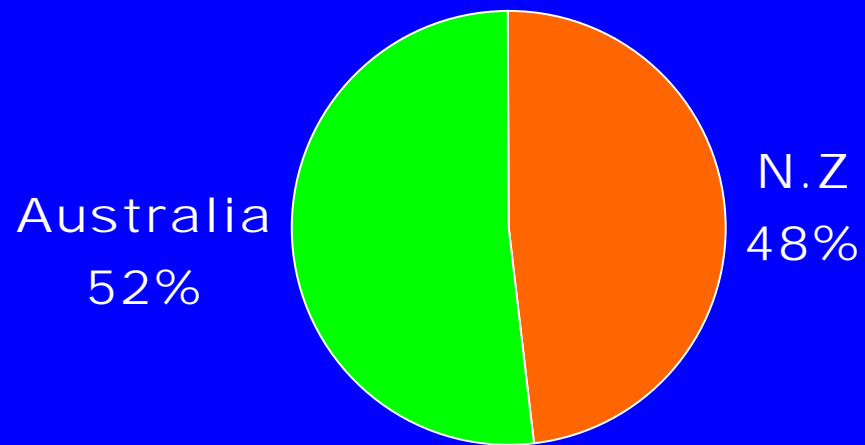
New Zealand

Revenue	37,396	42,604	13.9%
EBIT	5,342	6,546	22.5 %
As a % of Revenue	14.3%	15.4%	

Divisional Revenue to 31 December 2001



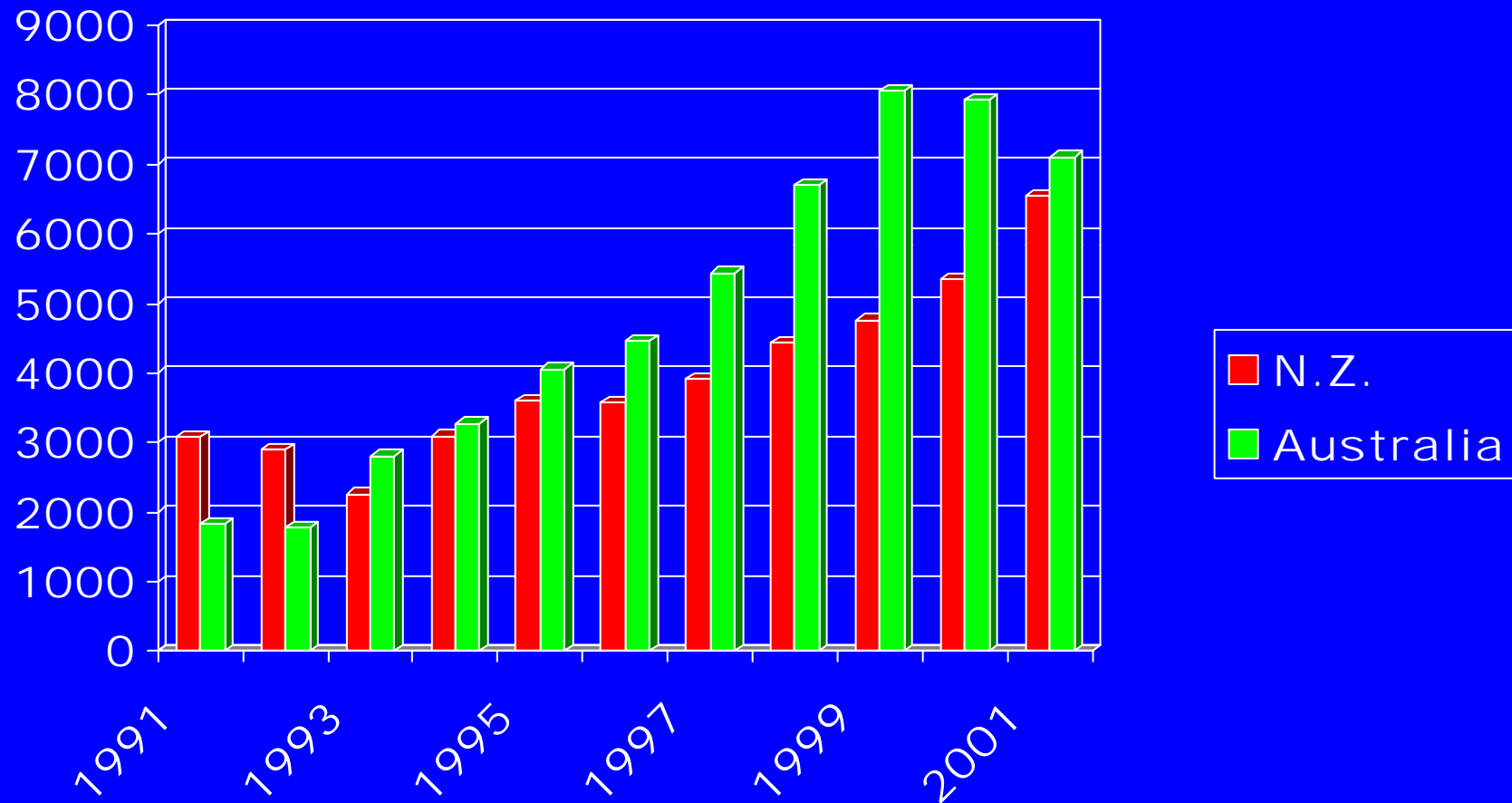
Divisional EBIT to 31 December 2001



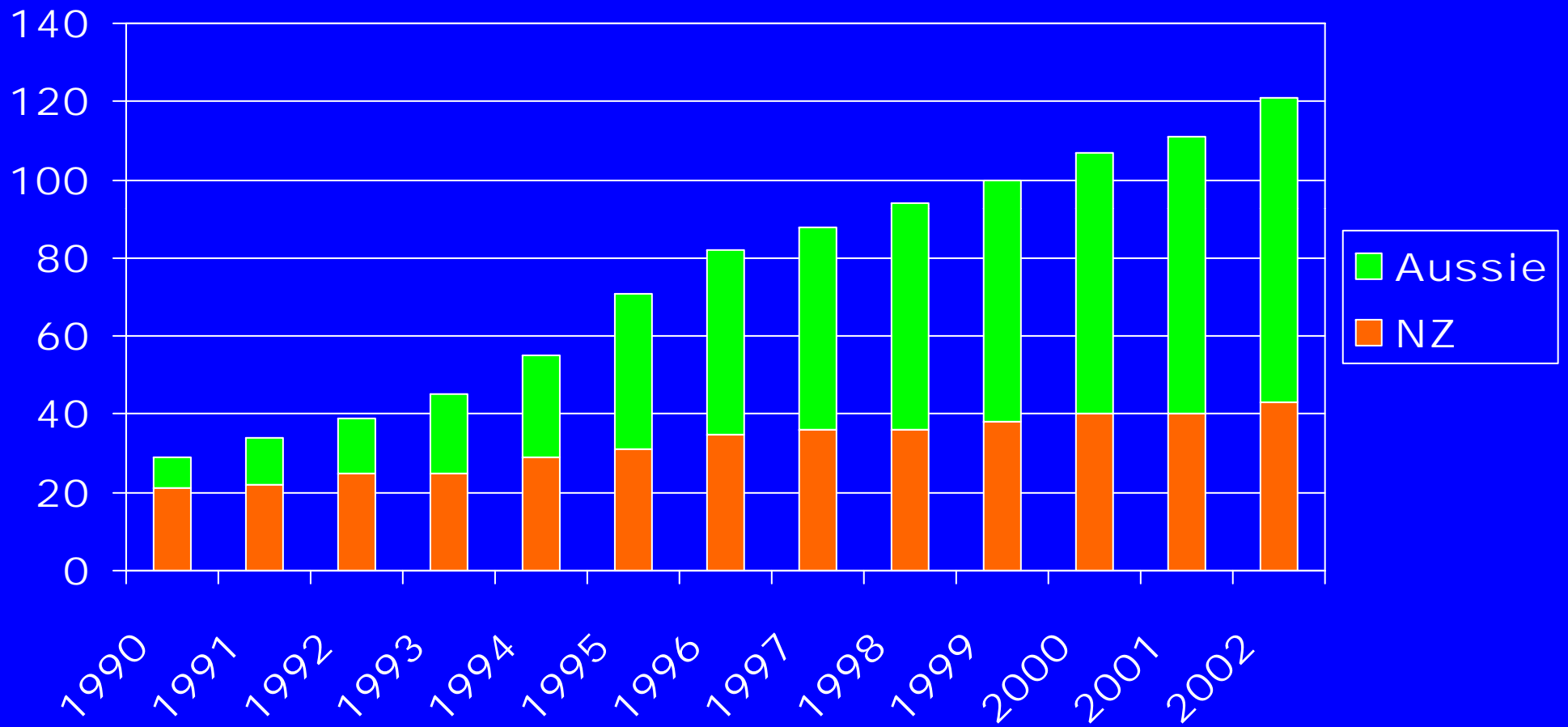
Excludes profit on Sale of NZ Head Office building

EBIT CONTRIBUTIONS

NZ\$000's



Total Jewellery Stores



Balance Sheet 31/12/01

	<u>Current Period</u>	<u>31/12/00</u>	<u>30/6/01</u>
Equity	53,060	47,450	49,568
Non Current Liabilities	24,300	24,304	28,503
Current Liabilities	<u>28,693</u>	<u>31,695</u>	<u>13,260</u>
	<u>106,053</u>	<u>103,449</u>	<u>91,331</u>
Non Current Assets	22,071	22,515	23,157
Current Assets			
Inventories	64,696	62,592	58,767
Cash On Hand	9,180	9,611	637
Other	<u>10,106</u>	<u>8,731</u>	<u>8,770</u>
	<u>106,053</u>	<u>103,449</u>	<u>91,331</u>


Balance Sheet Features

	<u>31/12/01</u>	<u>31/12/00</u>	<u>30/6/01</u>
Equity Ratio	50.1%	45.9%	54.0%
Current Ratio	2.8:1	2.6: 1	5.1:1

All long term debt held by Australian Company

Interest rate 5.8% on average

Interest Cover	12.9 times	11.2 times
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Cash Flows

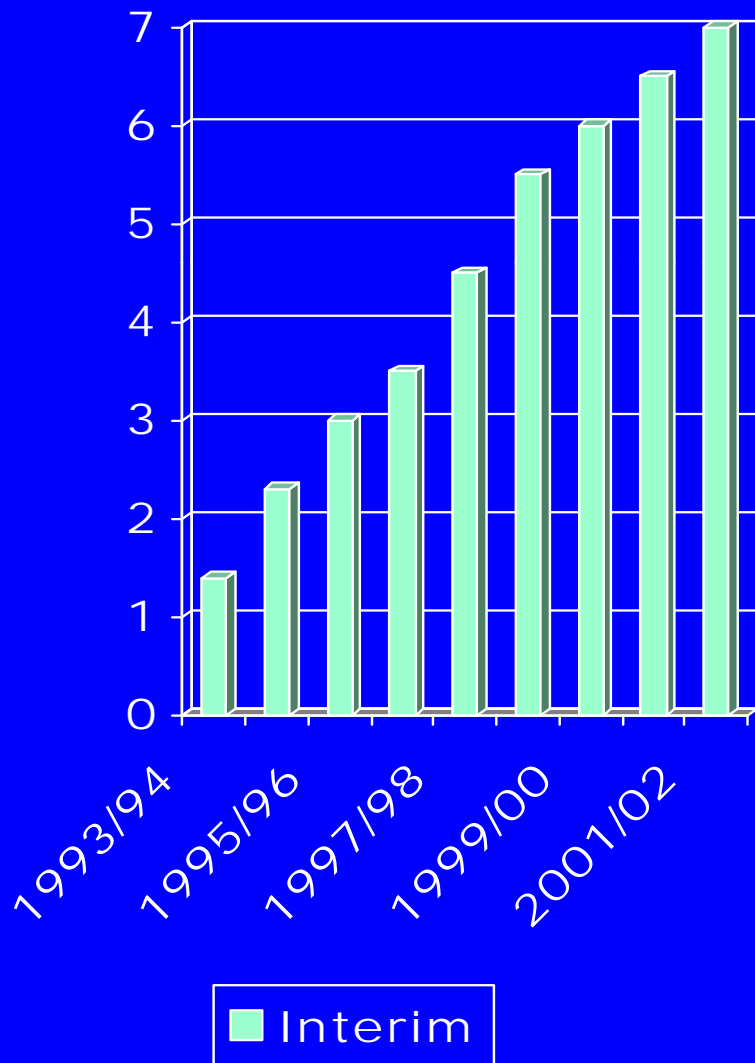
	<u>2001</u>	<u>2000</u>
Net Operating Cash Flows	13,073,000	6,645,000
Net Investing Cash Flows	(942,000)	(4,400,000)
Net Financing Cash Flows	(3,462,000)	7,596,000
Net Increase in Cash Held	8,669,000	9,841,000
Effect of exchange rate change	(126,000)	(11)
Add opening cash b/f	637,000	(219,000)
Ending Cash carried forward	9,180,000	9,611,000



Interim Dividend

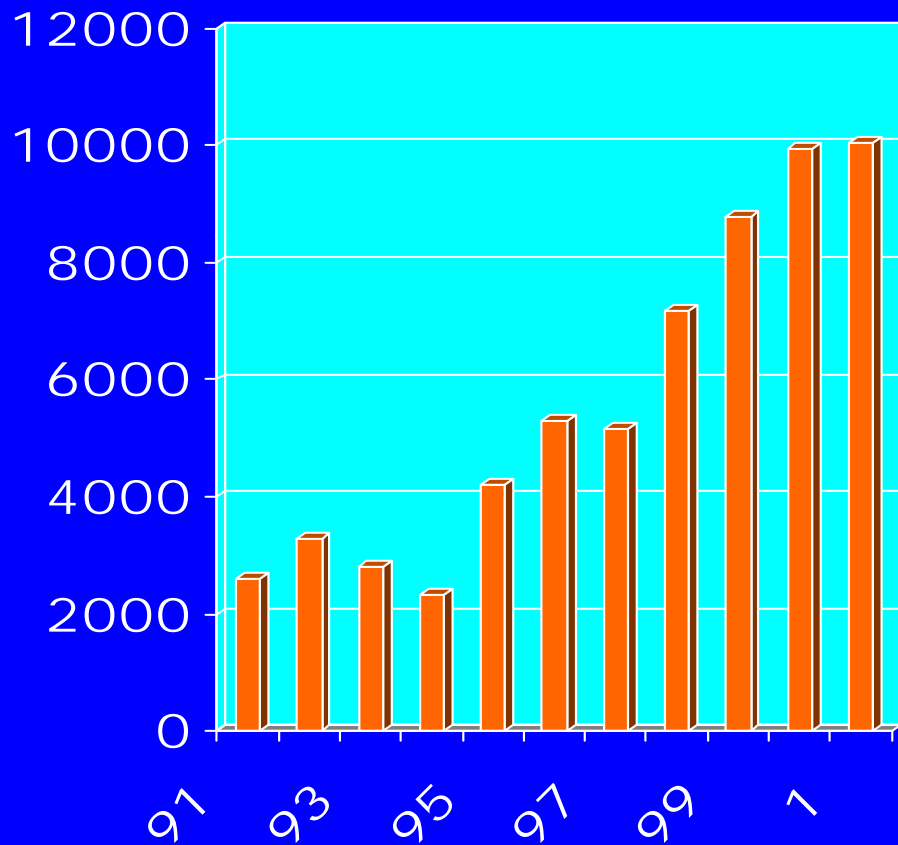
- 2000/01 6.5 cents per share
- 2001/02 7.0 cents per share
- 7.7% increase
- Payable 25th March 2002
- Dividend fully imputed

Interim Dividend Growth



- 1993/94 1.4c
- 1994/95 2.3c
- 1995/96 3.0c
- 1996/97 3.5c
- 1997/98 4.5c
- 1998/99 5.5c
- 1999/00 6.0c
- 2000/01 6.5c
- 2001/02 7.0c

Full Year Profit Growth



- 1991/92 \$3,301 m
- 1992/93 \$2,807 m
- 1993/94 \$2,328 m
- 1994/95 \$4,211 m
- 1995/96 \$5,316 m
- 1996/97 \$5,154 m
- 1997/98 \$7,192 m
- 1998/99 \$8,774 m
- 1999/00 \$9,939 m
- 2000/01 \$10,039 m



Growth Philosophy

Controlled Profitable Growth

Emphasis on improving existing stores



NZ 2000/01 Growth

2 stores opened this year

Bayfair - Mt Maunganui	September 2001
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Taupo	December 2001
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Further possibilities being investigated



Australian 2000/01 Growth

Australia - 4 stores opened to 31/12/01 giving 78 stores trading

- Tamworth, NSW
- Townsville, Queensland
- Booragoon, Perth
- Carousel, Perth

Further Expansion up to 30 June 2002

2 further stores

Australian Expansion

<u>Year</u>	<u>No. of Stores</u>	<u>Regions</u>
1999/00	7 - 10	QLD,NSW,VIC,WA
2000/01	6 - 10	QLD,NSW,VIC,WA,SA
2001/02	6	NSW,VIC,WA,
2002/03	6 - 10	Vic,WA,SA,TAS

Australia - Potential Stores

<u>State</u>	<u>Current Stores</u>	<u>Potential as seen now</u>
Northern Territory	1	1
Queensland	29	29
New South Wales	32	35
ACT	3	3
Victoria	10	20
West Australia	3	10
South Australia	0	7
Tasmania	<u>0</u>	<u>2</u>
TOTAL	<u>78</u>	<u>107</u>



Australian Growth

With planned shopping centre refurbishments, extensions and new shopping centre constructions, this potential number of sites may increase to 130 stores across Australia by the year 2005.



Canada Investigation

Feasibility study and Business Plan being put together for expansion of the Michael Hill Jeweller chain to Canada.

Board to make decision by end of May 2002 whether to proceed.



Michael Hill International

The End